

Johnna Smarr, Acting Director

Office of Purchasing and Supply Services
Louis Wilson, Sr. Facilities Administration Building (FAB)
13300 Old Marlboro Pike, Room 20
Upper Marlboro, MD 20772
Phone: 301-952-6560 Fax: 301-952-6605

December 12, 2019

NOTICE OF AWARD
AMENDMENT NO. 1

Cloverland Farms Dairy
2701 Loch Raven Road
Baltimore, MD 21218
Phone: 410-235-4477
Email: jcella@cloverlanddairy.com

Ann Harrison
Phone: 301-952-6560
Fax: 301-952-6605
Email: ann.harrison@pgcps.org

Subject: IFB: 030-18 Dairy Products

- 1. This Amendment (the "Amendment") is made by the Board of Education of Prince George's County and Cloverland Farms Dairy and the Notice of Award dated July 31, 2018. ((the Agreement)).
2. The Agreement is amended to reflect the option to renew the current contract for one year and to reflect new pricing under the contract renewal term through July 31, 2020;

OLD ESTIMATED CONTRACT VALUE \$6,186,589.75
NEW ESTIMATED CONTRACT VALUE \$6,391,358.50

(See page 3 for Item contract prices)

- 3. The terms and conditions set forth in the contract remain the same.

FOR THE BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY, UPPER MARLBORO, MARYLAND 20772-9983

[Redacted Signature]

Johnna Smarr
NAME


Acting Director of Purchasing and Supply Services

TITLE

12/13/19

DATE

Notice of Award
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IFB: 030-18 Dairy Products



SIGNATURE 12.16.19
DATE

Mark Fossett

NAME:

Associate Superintendent for Supporting Services

TITLE



SIGNATURE 12.16.19
DATE

Barry Stanton

NAME:

Chief Operating Officer

TITLE

Description	Pack Size	Old Cost Per Case	Old Total Cost	New Cost Per Case	New Total Cost	Estimated Usage
MILK-Chocolate Non-Fat, ½ Pint cartons, Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50 per case	\$10.00	\$16,000.00	\$10.50	\$16,800.00	1,600
MILK-Chocolate, Non-Fat, ½ Pint, Plastic Bottles Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50 per case	\$12.00	\$2,100,000.00	\$12.50	\$2,187,500.00	175,000
MILK, LACTOSE FREE, ½ Pint, Plastic Bottles	50 per case	\$6.12	\$3,060.00	\$6.24	\$3,120.00	500
MILK, STRAWBERRY, Non-fat, ½ Pint, Plastic Bottles, Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50 per case	\$12.50	\$700,000.00	\$13.00	\$728,000.00	56,000
MILK, STRAWBERRY, Non-fat, ½ Pint, carton, Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50 per case	\$10.50	\$12,600.00	\$11.00	\$13,200.00	1,200
MILK, WHITE, 1%, Low FAT, ½ Pint, Carton, Grade A, Homogenized, Pasteurized, and Fortified with Vitamins A and D. Milk shall not be fortified with additional milk solids	50 per case	\$9.50	\$4,750.00	\$10.00	\$5,000.00	500
MILK, WHITE, 1%, Low FAT, ½ Pint, Plastic Bottles, Grade A, Homogenized, Pasteurized, and Fortified with Vitamins A and D. Milk shall not be fortified with additional milk solids	50 per case	\$11.50	\$920,000.00	\$12.00	\$960,000.00	80,000
MILK, WHITE, 1%, Low Fat Gallon, Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D	1 gallon	\$10.60	\$106.00	\$10.60	\$106.00	10
MILK, WHITE, Non-Fat Pint Carton Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D	50 per case	\$9.00	\$225.00	\$9.50	\$237.50	25
MILK, WHITE, Non Fat, ½ Pint Plastic Bottles, Grade A, Homogenized, Pasteurized and Fortified with Vitamin A and D	50 per case	\$11.00	\$275,000.00	\$11.50	\$287,500.00	25,000
MILK, WHITE, Whole* (new item)	50 per case			\$15.84	\$792.00	50
JUICE						
JUICE, 4 oz. APPLE, 100% fruit juice, pasteurized, pre-packaged cartons	75 per case	\$12.00	\$744,000.00	\$12.00	\$744,000.00	62,000
JUICE, 4 oz. GRAPE, 100% fruit juice, pasteurized, pre-packaged cartons	70 per case	\$14.000	\$280,000.00	\$14.000	\$280,000.00	20,000
JUICE, 4oz. ORANGE, 100% fruit juice, pasteurized, pre-packaged cartons	75 per case	\$13.50	\$864,000.00	\$13.50	\$864,000.00	64,000

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JUICE, 6 oz. APPLE, 100% fruit juice, pasteurized, pre-packaged cartons	50 per case	--	--	--	--	-
						--NO BID
JUICE, 6 oz. ORANGE, 100% fruit juice, pasteurized, pre-packaged cartons	50 per case	\$11.00	\$4,950.00	\$11.00	\$4,950.00	450
JUICE, 4 oz. APPLE, 100% fruit juice, pasteurized, pre-packaged, in plastic cup with no leak foil lid	70 per case	--	--	--	--	--NO BID
JUICE, 4 oz. GRAPE, 100% fruit juice, pasteurized, pre-packaged in plastic cup with no leak foil lid	70 per case	--	--	--	--	--NO BID
JUICE, 4oz. ORANGE, 100% fruit juice, pasteurized, pre-packaged in plastic cup with no leak foil lid	70 per case	--	--	--	--	--NO BID
YOGURT						
YOGURT, 4 oz. FLAVORED, made with cultured pasteurized Grade A low fat or non-fat milk, contains no more than 15 grams of sugar per 4 oz serving. Individual portion must meet 1 meat/meat alternate for NSLP. Must have Strawberry and Strawberry Banana flavor, at minimum. No artificial color, flavors or high fructose corn syrup. Gluten free	48 per case	\$14.88	\$252,960.00	\$14.88	\$252,960.00	17,000
YOGURT, 5lb. PLAIN LOW FAT, made with cultured pasteurized Grade A low fat or non-fat milk	2/5lbs	\$24.40	\$4,880.00	\$24.40	\$4,880.00	200
YOGURT, 5 lb. VANILLA LOW FAT, made with cultured pasteurized Grade A low fat or non fat milk. No high fructose corn syrup. Gluten free	5 lbs.	\$26.00	\$26,000.00	\$26.00	\$26,000.00	1,000
YOGURT, 8 oz, FLAVORED, made with cultured pasteurized Grade A low fat or non fat milk, individual portion must meet 2 meat/meat alternate for NSLP. No artificial color, flavor, or high fructose corn syrup. Must have Strawberry and Strawberry Banana flavor, at minimum. Gluten free	12 per case	--	--	--	-	--NO BID
OTHER						
BUTTERMILK, Grade A Homogenized, Pasteurized, 1 quart	1 quart	\$16.80	\$10,080.00	\$16.80	\$10,080.00	600
COTTAGE CHEESE, Grade A, Small Curd, 2% low fat, 5 lb. Bulk	5 lbs	\$29.00	\$145.00	\$29.00	\$145.00	5
CREAM CHEESE, 1 oz. Individually packaged	100/1oz	--	--	--	--	--NO BID
EGGS, Fresh, Large Grade A	1 dz	\$24.00	\$480.00	\$24.00	\$480.00	20
SOUR CREAM, 1 oz Individually packaged	100/1oz/case	--	--	--	--	--NO BID
SOUR CREAM, 5lbs. Bulk, Grade A	5 lbs.	\$30.00	\$2,400.00	\$30.00	\$2,400.00	80
OLD ESTIMATED TOTAL COST			\$6,221,636.00			
NEW ESTIMATED TOTAL COST					\$6,391,358.50	